



With a track record of accomplishing seemingly impossible physical feats, Justin's vision is to use the True Triathlon as a platform to address what has become a global mental health crisis, and to help raise money and awareness for the organizations who are on the front lines.

Follow along with Justin and his team as he strives to accomplish what no person has ever done before.



In May 2022, in honor of Mental Health Awareness Month, hybrid-athlete Justin True will aim to raise \$15 Million for philanthropic partners by undertaking the longest triathlon in U.S. history: The True Triathlon. A physical and spiritual journey, Justin will swim 100 miles from the Bahamas to Miami, bike 3,000 miles from there to San Diego, and run 600 miles up the coast of California, finishing the triathlon by crossing the Golden Gate Bridge. His goal in completing the triathlon is simple and powerful: to break the stigma surrounding mental health and to show others the undeniable power of speaking their truth.

Justin's life - and his calling to help others - is defined by his own journey to overcome his mental health struggles.

"The triathlon is such a perfect metaphor for what I'm trying to convey," he says. "Swimming in the ocean symbolizes life's waves - sometimes you can't tell up from down, but eventually you're going to hit a clear spot and if not at some point the rough part's going to end. Then the bike's going to start - the whole thing might be tough, but the run's there next. When you're struggling with depression, the next day might be tough, the next week might be tough, but eventually you're going to hit a spot that's so cool. The struggle will always be worth it."





# WHY STHISUNIQUE?

# #1 AN IN-DEPTH LOOK AT ONE MAN'S MENTAL HEALTH AND PERSONAL BATTLES

After nearly losing his mother to a violent stabbing and his older brother to drug addiction, Justin attempted to take his own life - twice - at the age of 18.

Surviving the second attempt fundamentally shifted Justin's outlook. He emerged wanting to turn his life around, and to help others who are suffering without hope.

# #2 THE SHEER SIZE AND SCALE OF THE GOAL

In May 2022, in honor of Mental Health Awareness Month, hyper athlete Justin True will aim to raise \$15MM by undertaking the longest triathlon in U.S. history: The True Triathlon. A 3,700 mile physical and spiritual journey, Justin will swim 100 miles from the Bahamas to Miami, bike 3,000 miles from there to San Diego, and run 600 miles up the coast of California to San Francisco.

### #3

### CONNECTING WITH PEOPLI ALONG THE WAY TO SHARE COMMON STRUGGLES

The True Triathlon will serve as both and a platform for discussing mental health and a fundraising catalyst. As he undertakes each leg, well-known athletes, actors, musicians and thought leaders will join Justin for segments, creating space to share their own stories as part of a feature film and a "Be True" social campaign.





### MIA TRAMZ

**Executive Producer** 

Emmy Award-Winning
Producer; spent nearly a
decade at TIME overseeing
the brand's most ambitious
and innovative visual and
digital projects



### MICHAEL FRANZ

Producer |

Emmy Award-Winning Producer with credits on Sports Illustrated, TIME, Microsoft, NBC, and the Olympics



### CHAD COPELAND

Studio Executive / DP

Triple Emmy-Winning DP with credits on BBC: Planet Earth, Nat Geo, Discovery, Microsoft, NETFLIX, Amazon Prime, UFC, NBC Sports



### CARRIE DAVIS

**Executive Director** 

Senior Marketing executive with extensive, award-winning experience in the travel and adventure industry



### NIK KLEVEROV

Director

Primetime - Emmy filmmaker with credits on NETFLIX, repped by Circle of Confusion



### REBECCA HUSTON

Social Media / Marketing

Experienced Social Media and Marketing, professional, Credits on What the Festival, Seattle Yellow Cab

# BRAND ENGAGEMENT

The True Triathlon will serve as both and a platform for discussing mental health and a fundraising catalyst. As he undertakes each leg, well-known athletes, actors, musicians and thought leaders will join Justin for segments, creating space to share their own stories as part of a feature length film and #BeTrue social campaign.

BONUS **ENGAGEMENT PARTNER PROMOTIONS SOCIAL MEDIA WEBSITE** TRUE TRIATHLON **FILM CONTENT** 

Through True Triathlons unique point of access, we provide a platform to engage with multiple audiences including B2C, B2B and support foundations. We can deliver a brand message that plays an active role supporting the mental health community and the business and foundations that help the people who need it most.

Leveraging new relationships and create engaging opportunities that raise awareness for our partners, their programs and the organizations that help support the mental health community.

The True Triathlon website serves as a hub, driving traffic to "educate & inspire" visitors. We'll build out content that encourages the audience to engage, support, and return to the site for the latest of Justin on the road, bonus features, and more.

The pandemic has left a mental health crisis of staggering proportions in its wake. Isolation, financial, physical and mental stress, loss, and battling long-haul COVID symptoms have led to spikes in depression across age groups, genders, and socioeconomic brackets. The True Triathlon is Justin's first endeavor to bring together the power and resources of individuals and business to support the organizations who are battling this crisis head on.

## SOCIAL MEDIA STRATEGY

#### 60-90 DAYS Prior to Triathlon

- Media outreach (via email & twitter) to editors, websites, local news stations of destination/pass-through cities, triathlon/fitness/mental health bloggers. (Month or two prior to launch.)
- Podcast 1 of 7 will launch

#### **30 DAYS Prior to Triathlon**

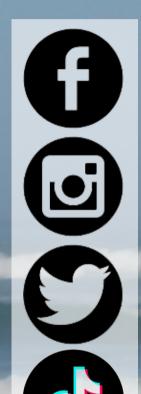
- Establish recognizable identity/hashtag and interest through teases with video clips and branded imagery across FB/IG/Twitter/TikTok/YouTube. Video clips/images and training tips will be crafted to highlight individual Justin True partners and sponsors for specific promotional use to their audiences.
- Podcast 2/7 will air
- Explore involvement in Instagram Live events and other Q&A formats
- Establish Substack Newsletter outreach via posts, paid ads, blogger and media mentions
- Rough estimates:
  - o 116,500,000 rough estimate paid REACH across Facebook & Instagram utilizing fitness, triathlon, marathon, self care, suicide prevention & related interests broad targeting on age/demographics entire US
  - 3.3k 9.4k daily reach using \$10/day REACH budget (FB, IG & Audience Network partners YouTube, other websites, ads will be placed in newsfeeds as well as in-stream while viewers are watching videos on platforms)

### **DURING Triathlon**

- Continue consistent posting across all networks utilizing live Stories formats in addition to static posts featuring photo/vid/sponsorship highlight formats
- Podcast 3-5 will air; One after the swim, one during the bike and one during the run
- Participate in online live conversations as time allows; host a Reddit AMA
- Add in Engagement Ads directing people to take an action (click to visit a site such as Justin True's sponsor page) in addition to boosting content for increased exposure
- Rough estimates:
  - 114,200,000 paid reach for ENGAGEMENT ads (driving people to specific URLI)
  - 503 1.5k daily reach using \$10/day ENGAGEMENT budget across (FB, IG & Audience Network partners YouTube, other websites) with anticipated engagement of 130-375 clicks/day

### **POST Triathlon**

• Host two podcasts summarizing event and sponsor product performance; extend sponsor product discounts to followers; establish Facebook group for continued coaching, conversation, and sponsor product announcements or discounts



# FILM STRATEGY

## FILM FESTIVALS

We will be submitting to several film festivals including but not limited to:

SUNDANCE FILM FESTIVAL

SXSWL

TR BECA F LM FEST VAL







The Chicago International Film Festival





### THEATRICAL

Featured in select theaters around the U.S.



### STREAMING

Featured on select platforms.

нвотах реасоск

hulu Paramount+

